

ICONIC: Making Images that Make a Difference in your Campaign

Elana Levin

Program Director,
[New Media Mentors](#)

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Ange Tran

Visual Communications Strategist

Ange Tran is a visual communications strategist and designer with a wide range of creative and production experience. She enjoys diverse work activity and collaboration in cross-disciplinary teams. For over ten years she has served grassroots, labor, coalition and not-for-profits to create design solutions that translate complex ideas into public-facing campaigns, communications and exhibitions. In other words, Ange makes *stuff* for people to see that's easy to read, strategically. You can view select work at www.angetran.info.

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ICONIC

Making Images that Make a Difference in your Campaign

Organizing 2.0 Conference 2019 #Org20

April 26 and 27, 2019 — Murphy Institute



US

TEACHERS

PADRES

YOUTH

ADJUNC

WOMEN

WORKERS

NURSES

PARENTS

INMIGRANTES

TENANTS

ARTISTS

UFT

HTC

CWA

Support Underpaid Workers

ALL OF US

ALL OF US

THIS IS OUR MOMENT

HOW WE SEE

Visual Meaning Making

How it looked here:



WAR IN
IRAQ
CNN

SADDAM STATUE FALLS AT
10:50AM ET, 6:50PM LOCAL

DOW
JINSDS PT

ED FOOD SAFETY OFFICIAL: USDA ESTABLISHES SEVERA

How it looked here.



How it looked in 2011...



SPENCER ACKERMAN SECURITY 01.03.11 01:30 PM

TOPPLED: HOW THE PRESS SPUN THE 'SADDAM STATUE' MOMENT

SHARE



“U.S. Marines did not stage the toppling of Saddam Hussein's statue in 2003 for the media's benefit. But they recognized – and nudged along– the camera-friendly moment in Baghdad's Firdos Square. The press lapped it up, amplified it, and wound up broadcasting the iconic (and deeply misleading) footage around the planet.”

What we can learn from it now



- Images act to better refine messages
- Images are part of creating social culture, e.g. emblematic of social beliefs, practices, behavior
- Images have attributes like size, scale, layout, negative space, perspective; like light, shadows and highlights, color and tone; which functionally creates moods and affects legibility; all of which (not just good cropping) contribute to meaning
- Images that are iconic and/or show a clear narrative are more likely to earn press and media coverage, social media support, reach beyond our own and known network, create greater visibility for our causes, etc.

SPENCER ACKERMAN SECURITY 01.03.11 01:30 PM

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SHARE



Anatomy of An Iconic Image: How this photograph of a protester in Baton Rouge could come to symbolize a movement

Jonathan Bachman's photograph of Ieshia Evans being arrested Saturday shows how journalism can become art



SCOTT ERIC KAUFMAN

JULY 11, 2016 6:57PM (UTC)

One-hundred and thirty-two protesters were arrested in Baton Rouge on Saturday and Sunday, but none quite so memorably as 28-year-old Ieshia Evans, thanks to a photograph by New Orleans-based photographer Jonathan Bachman.

That the photograph is powerful can be quantified — activist Shaun King's Facebook post of it alone was "liked" or "shared" over 55,000 times in a little under a day — but those numbers fail to provide of a sense of why this particular composition could be the one associated for decades to come with this summer of increasingly strained relations between the police and those they're charged to protect.

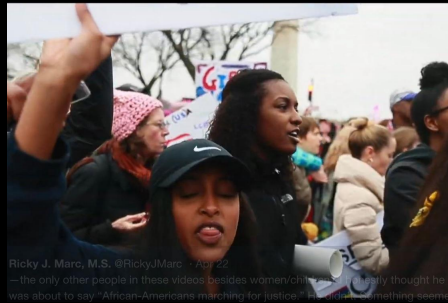
Like most memorable photos, Bachman's appears staged — and in a certain sense, it is. The point of a protest is, after all, to draw attention to an issue by creating a public spectacle. Moreover, Evans admitted to The Daily Mail that she deliberately stepped into the street after the police had told protesters that they would be arrested if they continued to obstruct traffic. So in those senses — the same that would be used to describe the photographs taken by Charles Moore in Birmingham in 1965 — Bachman's photo *is* staged.



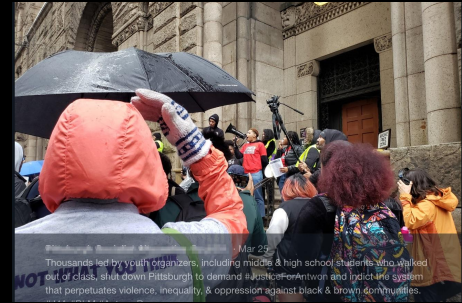


EYELINE





Ricky J. Marc, M.S. @RickyJMarc · Apr 22
—the only other people in these videos besides women/children. I really thought he was about to say "African-Americans marching for justice." He didn't. Something seemed



Pittsburgh: Blackout & #JusticeForAntwon · Mar 29
Thousands led by youth organizers, including middle & high school students who walked out of class, shut down Pittsburgh to demand #JusticeForAntwon and indicting system that perpetuates violence, inequality, & oppression against black & brown communities.



khue @bonkhuekhue · Apr 19
"Heaven is the complete affirmation of the black life." Only one of many powerful phrases at the protest today against police brutality. #JusticeforNewHaven #JusticeforStephanie



SHOOT
NO JUSTICE STOP
No Peace
KILL
BLACK LIVES MATTER

**Visual literacy is the ability to interpret, negotiate,
and make meaning from information presented in
the form of an image**

Visual literacy is the ability to interpret, negotiate, and make meaning from information presented in the form of an image

The efficacy of the imagery we create is the visuals' ability to produce a desired or intended result

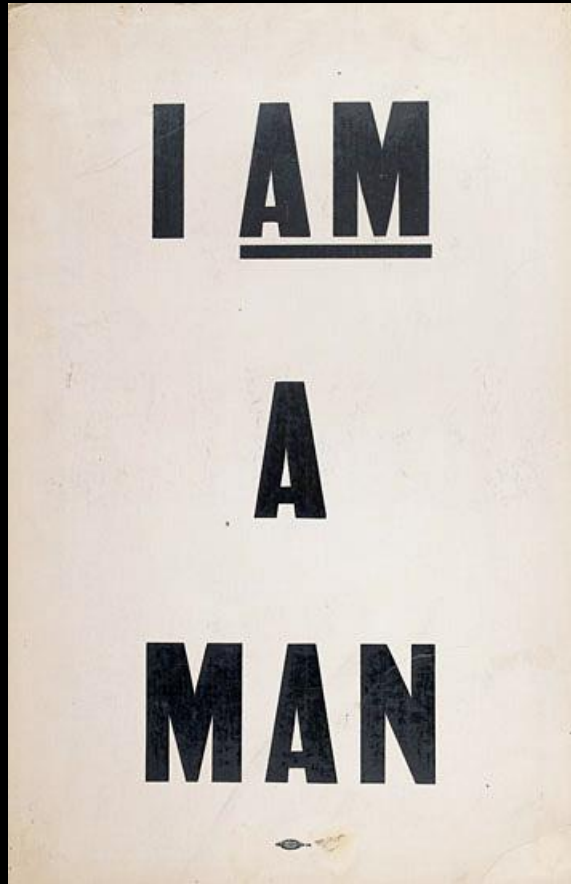
HOW WE SEE

Purpose and Power

I AM

A

MAN

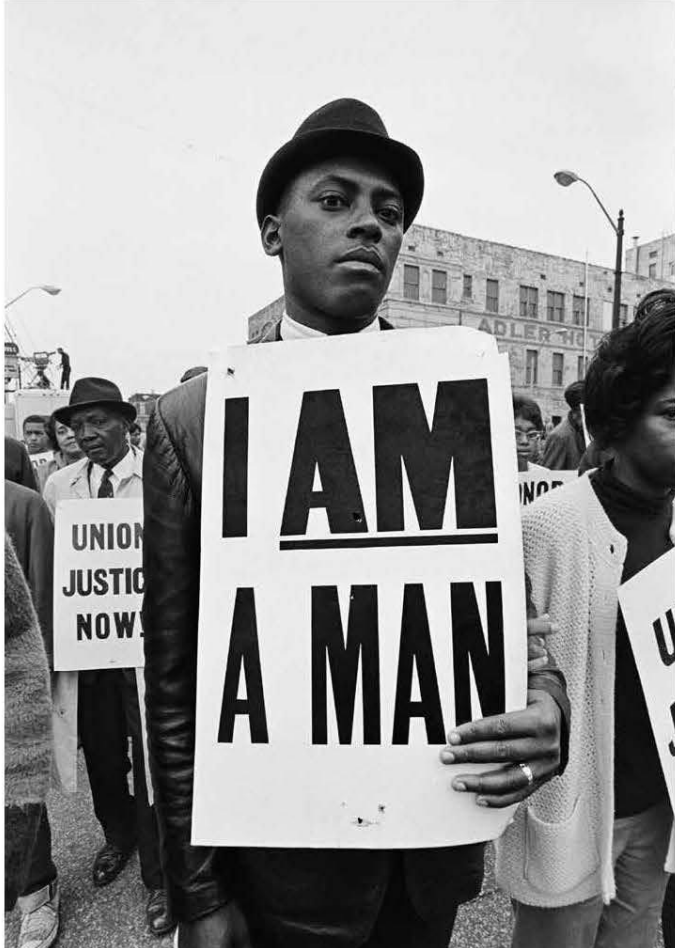


- In 1968, after two men were crushed in a garbage truck, more than 1,300 Memphis sanitation workers went on strike 50 years ago to protest abysmal wages and working conditions
- Jerry Wurf, the national president of the AFSCME, considered the Memphis sanitation workers' protest more than a strike; it became a social struggle
- The labor movement and the civil rights movement came together to demand basic rights and respect for all working men and women

I AM
A
MAN



A perfect example of the starkness of the message supported and amplified by the starkness of the design





I AM

A

MAN



**“...Don’t just think about the subject matter;
think also about, and in fact, primarily about,
the job that your content is doing for the
reader or the viewer.”**

—Dao Nguyen
BuzzFeed’s Publisher

Let's look at these graphics

8.29
STRIKE

FIGHTING BACK
AGAINST
WALL STREET

MONDAY, NOVEMBER 25 6:00-8:00PM
PROFESSIONAL STAFF CONGRESS 61 BROADWAY, 16 FLOOR

A broad coalition of organizations is preping for a week of December actions that will push for a people's agenda on the heels of the N.Y.C. elections. If there's anything we've learned in recent history it's that when friends are elected it's time to redouble our efforts and get in the street. **IT'S TIME TO FIGHT AGAINST WALL STREET** and the programs we voted for.

FORUM SPEAKERS


Cathy O'Neill
FORMER HEDGE FUND ANALYST, MEMBER OF OCCUPY WALL STREET'S ALTERNATIVE BANKING GROUP

Professor William Tabb
AUTHOR OF "RESTRUCTURING OF CAPITALISM IN OUR TIME"

Ed Ott
MURPHY INSTITUTE, FORMER EXECUTIVE DIRECTOR NYC CENTRAL LABOR COUNCIL

Let's look at this photo




 **Make the Road New York**
Published by Make the Road NY [?]
Page Liked · July 13, 2018 · 🌐

📍 Kevin Aranibar-Molina (@kerokev) — in Jackson Heights, New York.

📍 Tag Photo ✎ Edit

👍 Like 💬 Comment ➦ Share 🐝

 Write a comment... 😊 📷 GIF 🗨



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Let's look at Organize 2.0—
Help us!

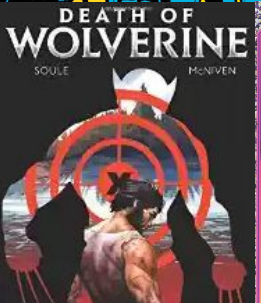
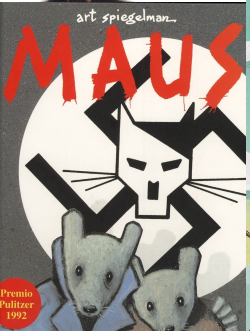
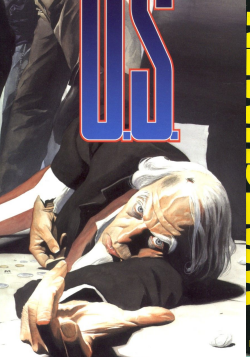
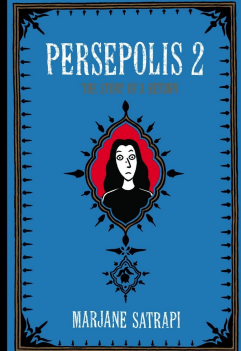
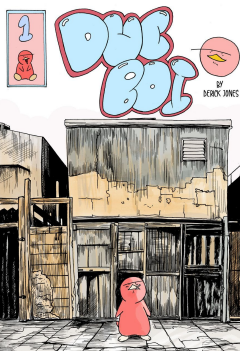
www.facebook.com/organizing20



A screenshot of the Facebook page for Organizing 2.0. The page header shows the name "Organizing 2.0" and a search bar. The profile picture is a circular logo with the text "2.0" and a stylized city skyline. The cover photo is a large graphic with the text "DIGITAL STRATEGY FOR LABOR AND COMMUNITY ORGANIZING" and a stylized city skyline. The page has a navigation menu on the left with options like Home, About, Events, Photos, Videos, Community, Reviews, Posts, Info and Ads, and Welcome. There is a "Create a Page" button. The main content area shows a "Create Post" section with a "Write a post..." prompt and options for "Photo/Video", "Tag Friends", and "Check in". Below that is an "Upcoming Events" section featuring the "ORGANIZING 2.0 CONFERENCE" on "Apr 26 - 27 • NYC". The right sidebar shows the page's rating ("No Rating Yet"), community information ("3,093 people like this", "3,252 people follow this"), and about information ("www.organizing20.org", "Nonprofit Organization").

HOW WE SAY

(Through what we make for people to see)

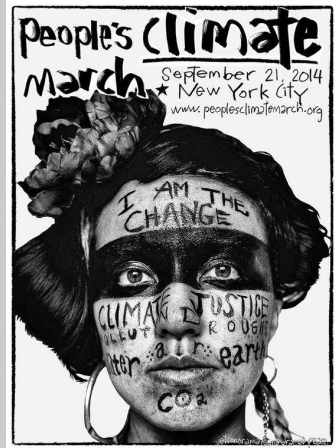
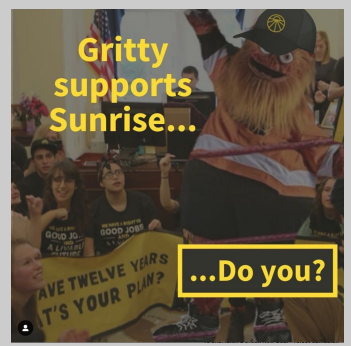
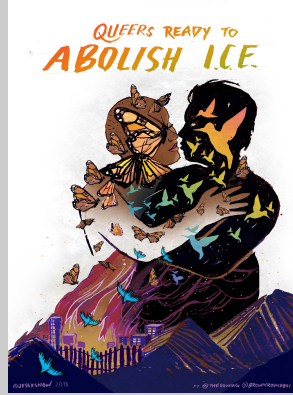
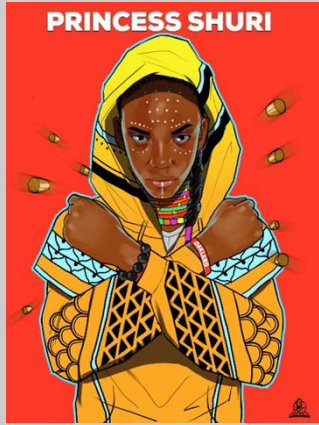


PRINCESS SHURI



ABOLISH I.C.E.





Your Imagery Is An Ecosystem

An entire “community” of interacting visual representations and their physical environment

The Ecosystem Is Broad & Distributed

Many different environments contribute to (and interplay) in the ecosystem:
physical events and actions, digital environments and social platforms,
our physical spaces (like like an office or, booth), other spaces where our imagery,
artifacts and materials are present

Touch-Points

Artifacts like photos, physical objects like flyers, placards, wearables like patches and t-shirts, the shareables we design & illustrate, as well as the pages we populate, moderate and manage, the partners' whose content we promote over our channels, the posts we make, are all TOUCH-POINTS — Ways that a person may encounter a campaign or organization, that might alter how they feel about the organization, coalition or campaign

Presence

The culmination of your imagery, imagery ecosystem, touch-points and the experiences people have of them, all contribute to the development and establishment of your online presence, media presence, etc.

Iconic Imagery & Playing Field

Takeaways / Considerations

Culture

Images act to better refine messages. And, the images we make through photography, graphic design and illustration are part of creating social culture, e.g. are emblematic of social beliefs, values, practices, behavior

Be aware and attentive to the cultural imagery of your audiences... including the shows people watch, clothes they wear, music they listen to

“ Organizing is leadership that enables people to turn the resources they have into the power they need to make the change they want. ”

—A Definition of Organizing

*Source: Shea Sinnott and Peter Gibbs (2014), Organizing: People, Power, Change**

HOW WE DO

Practical Tips & Advice



*with your
home-team or
staff*



*with external
talent you hire &
collaborate with*

Photography

Practical Tips & Advice

Art / Illustration

Practical Tips & Advice

Graphic Design

Practical Tips & Advice

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